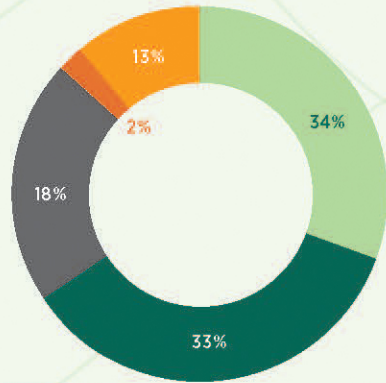


Total Operating & Program Revenue

Excluding land transactions

\$1,599,273

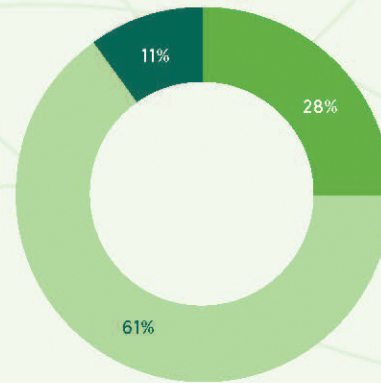


Individual Contributions	34%
Corporate Support	2%
Government Support	33%
Foundation Support	13%
Program Revenue	18%

Total Operating & Program Expenses

Excluding land transactions

\$1,599,273



General & Administrative	28%
Program Services	61%
Philanthropy	11%

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Finance Director **Steve Payne**
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Land Protection

CTNC receives contributions and government support to purchase conservation lands and easements directly or as the administrator of these funds to other land trusts. This restricted revenue is not available for CTNC operations. Over the 2020-2021 year, approximately \$253,837 of land protection funds were used for these purposes. CTNC also transferred 157 acres of land values at more than \$1.7 million to the National Park Service.

Revolving Loan

CTNC operates two revolving loan funds, holding \$5,248,525 in assets, to enable land trusts to protect properties in the mountains of North Carolina threatened by development. These funds are not available for CTNC operations. During 2020-2021, CTNC held two loans totaling \$658,841 and made \$114,461 in small grants supporting land transaction costs for six land trusts.